







www.clicksat.com.pk



## **Mission**

clicksat

- To address customers' problem by providing state of the art connectivity services for internet, data, monitoring, tracking and communication solutions with competitive pricing and higher availability.
- To effectively utilize the human resources and train them with emerging technologies that results in organization and employees' mutual growth and benefits.
- To establish the brand image of Clicksat as the most trusted telecom solution provider.
- To bridge the gap of Digital Divide.







## Vision

Be the number one and customers' most trusted connectivity solution provider of Pakistan with improved customer experience.

## Values

- Customer centric
- Exceed expectation
- Creativity & Innovation
- Work life balance





## **ABOUT CLICKSAT**

Under the leadership of legendary Squash player Mr. Jahangir Khan, with mission to bridge the digital divide Clicksat was established in 2012. With aim and passion to provide state of the art telecommunication solutions with more focus on underserved and unserved areas of Pakistan. Clicksat holds a Class Value Added Services (CVAS) license awarded by Pakistan Telecommunication Authority (PTA) for providing data & satellite services to its customers. Clicksat is also offering other telecom services including voice & data under Long Distance & International (LDI) license cover from REDtone Telecom, an associated group company.

Clicksat have strategic partnership with leading service and solution providers that includes Yahsat, Thuraya, APT Satellite, iDirect, 3CX, Al-Shaymaa & Redtone Digital Services.

Clicksat customer portfolio includes Oil & Gas, Service Industry, Armed Forces, NGO, Manufacturing Industry & Financial institutions.

Clicksat has strategically positioned its sales and operations teams nationwide, ensuring countrywide presence to comply with customer centric company values.

#### AN ISO CERTIFIED COMPANY





## **GROUP ASSOCIATION**

**clicksat** is working under the umbrella of Quantum Global Network Inc. group of companies that provides it an ample technological resource to enjoy Telecommunication industry of Pakistan. **RED**tone group providing multiple flavors of communication services from its different subsidiary companies.



#### **REDtone Telecommunication**

On 6th May 2004 REDtone Telecommunications Pakistan Private Limited (RTPL) was incorporated in Pakistan. RTPL was established for the purpose of operating the Long Distance International Telecommunication Service for the provision of end to end communication between points that are located in Pakistan and with points that are located outside of Pakistan. Pakistan Telecommunication Authority in August 2004 awarded 20 years full service LDI license to RTPL who was required to develop minimum 14 point of presence across Pakistan that allows it to offer voice telephone services as well as data and information technology services.



#### PRDS

#### **Redtone Digital Services**

**RDS** offers high performance next generation GPON based Fiber to Home Internet service. We have invested in building a state of the art fiber infrastructure that brings fast, reliable, efficient and affordable Internet and voice services to your doorsteps.



#### **Quantum Global Communications**

Quantum Global Communications is an international carrier for voice traffic with over 300 Interconnect across the world including many Tier 1 and Tier 2 Carriers some of them are Singtel, PTGI, IDT, Airtel, Aircel, Vodafone, British Telecom, BICS, TATA Telecommunications and many more, QGC specializes in Asian and other developing countries. We boast our portfolio of niche destinations with strong relationships that enable us to get the best quality route for you at very competitive rates. Our services are available to both wholesale and retail carriers across the world.





#### **MANAGEMENT DIRECTORY**

Jahangir Khan President & CEO

Nadeem Yunus Group Chairman

Muhammad Amir Malik Managing Director

Muhammad Asif Mallick Deputy Managing Director







## **Message from** CEO A journey of a thousand sites begins with a single click

"Customer satisfaction is our first priority"

We at Clicksat understand that success in any business is measured by customer satisfaction. Our team is dedicated at providing solutions that will enable businesses to achieve their objectives.

Through our professional expertise and dedication to the task at hand, we will do what is necessary to ensure customer satisfaction with our products and services.

One of Clicksat's top priorities have always been and will remain, providing high quality communication services and exceeding customer expectations. Clicksat's experienced and professional team is fully dedicated to deliver reliable, cost-effective and flexible solutions to customers.

With innovative solutions and commitment, we are changing customers' perception about satellite communications. At Clicksat, we will continue to go above and beyond to enhance our service offerings and meet our customers' evolving needs.

**Jahangir Khan** 

07





#### TEAM

clicksat

An able team leads Clicksat. As befitting a technology company, each member of the team comes from a strong Information and Communications Technology (ICT) background in Research & Development, Sales and Marketing, Business Development and Management Information Systems.

The benefit of 10 to 25 years with hands-on experience and individual entrepreneurial skills, the management is able to steer the company through the dynamic and fast changing market environment that is the telecommunications and technology industry today.

Clicksat draws its strength from the vast and diverse experiences of its key management team. The Company has indulged itself in the various facets of the telecommunication arena and is by no means a rookie to this industry.



# SERVICES & SOLUT ONS





## Satellite broadband internet

Clicksat is the only PTA approved authorized Yahsat Service Partner in Pakistan providing Ka-Band Satellite Broad band services. Clicksat provides state-of-art satellite services through Y1B, which is the first satellite in the region to offer Internet connectivity through Ka-band multi-spot beams with reusable frequencies to maximize spectrum efficiency.

#### **SCPC & Raw capacity**

Clicksat is an authorized reseller of Apstar for providing satellite bandwidth on Ku & C-Band on Apstar-7. Ka and Ku-Band band width is also available with Yahsat Y1-B.









#### P2P & P2MP Radios

Wide range of solutions are available on P2P and P2MP radios on both licensed and unlicensed band depending upon the requirements of the network operators. Ideal for site to site connectivity & backup of primary media.

#### LTE

For NOLS (non-line of sight) connectivity requirement, a reliable LTE solution has all the right features to satisfy Corporate needs, from transparent L2 Transport to conventional L3 connectivity for seamless branch connectivity which is our unique value proposition. Currently providing this service in 20 major cities of Pakistan. Supports QoS for Voice, Video and Surveillance solutions simultaneously over a single LTE link.







#### WiFi Hotspot with Voucher Management System

WiFi hotspot solution specially designed for remote areas with Satellite backhaul and smart platform to manage and monetize Wi-Fi, compatible with multi-vendor hardware.

Multi-vendor WiFi devices compatibility with cloud management system and centralized management & monitoring of WiFi Aps.

#### **IP PABX Solutions**

#### **Software Based PBX**

A software based VoIP phone system that works with popular IP Phones and SIP trunks whether on-premise or in the cloud.

#### **Hardware Based**

A hardware based IP PBX can be deployed at customer premises that offer advanced set of features with no licensing fees, upgrade fees or costs per features.







## **Tracking & Monitoring**

Thuraya T2M-Dual device provides advanced tracking and M2M data applications through third-party suppliers that use its global L-band satellite network to provide remote monitoring capabilities beyond the reach of terrestrial coverage.

With dual-mode capabilities between Thuraya's satellite M2M network and partner GSM networks, T2M-DUAL allows for automatic, always-on coverage.

Devices are smartly linked with state-of-the-art application with robust GUI, that facilitates end user to unfold the power of cutting-edge technology devices. With the competitive advantage of local development team, timely and cost-effective customization and support available for mission critical organizations.





#### **Vessel Monitoring System**

Thuraya specialized devices Orion IP and Seastar are recommended for Marine segment. Thuraya

Thuraya has enhanced its reputation for high quality satellite communications by designing a circuit switched voice terminal that brings maritime communications within the reach of all that operate at sea. Thuraya SeaStar offers unrivaled functionality and unprecedented levels of value.

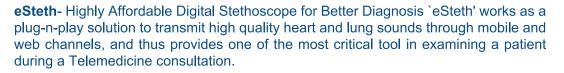
Atlas IP is specifically designed to deliver added value to end-users seeking enhanced connectivity and greater operational efficiency on board ships. It provides merchant maritime, fishing, government and leisure users with a purpose-designed, fully-featured maritime satellite terminal that supports voice and broadband IP data connectivity at speeds of up to 444kbps.





#### **Telehealth Solutions**

**MDConsults-** Game-Changing Mobile Telehealth platform for Accessible Care WIDConsults' is the most versatile platform for practicing tele-medicine, empowering health providers and communities in all parts of the world. Available as web and mobile application for health providers, MDConsults ensures continuity of care in the communities and health facilities. The features include video-conferencing and store & forward communication for assistance in diagnosis, and DICOM compatible image viewers.



**Sojro-** State of the Art `Telemedicine in a box' solution for mobile units and Disaster Response `Sojro' is a lightweight and portable kit, fully integrated with digital medical devices to carry out screening, consultations, and community education. It connects frontline health workers and specialists through live video consultation using MDConsults. Sojro can be used in mobile clinics, remote centers, disasters situations, and military zones for diagnosing and treating patients remotely.



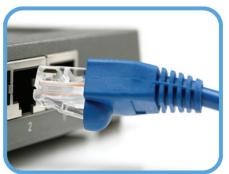






#### **Surveillance Solution**

Our satellite based surveillance solution consist of CPE for internet provisioning and high grade IP cameras installed with NVR. The solution is best recommended in areas where there is no internet infrastructure available for remote Surveillance and requires 24X7 location monitoring.



#### Network Infrastructure Solution

We deliver LAN, WAN, wireless, remote access and security solutions based on industrial strength network operating systems and equipment.





#### PARTNERSHIP





## Yahsat

Since the launch of our first satellite in April 2011, Yahsat has built a global reputation as a leading partner for reliable, innovative and affordable satellite connectivity solutions. With two satellites in operation and a reach spreading across 140+ countries, we work with governments and commercial sectors to deliver a more connected world.



الالم wahsat الالم

#### Apstar

Apstar-7 is a Chinese communications satellite which is operated by APT Satellite as part of the Apstar system. It was launched in 2012 as a replacement for the Apstar 2R satellite launched in 1997. Apstar-7 was constructed by Thales Alenia Space, and is based on the Spacebus-4000C2 satellite bus.

Apstar-7 has the strongest footprint on all over Pakistan providing services on Ku & C Band with relatively smaller remote antenna.



#### Thuraya

Thuraya, is the mobile satellite services subsidiary of Yahsat, a leading global satellite operator based in the United Arab Emirates (UAE), fully owned by Mubadala Investment Company. Established in 1997, Thuraya offers innovative communications solutions to a variety of sectors including energy, government, broadcast media, maritime, military, aerospace and humanitarian NGO.





#### **iDirect**

VT iDirect is a global leader in IP-based satellite communications. For more than 20 years, we have applied remarkable ingenuity to meet both the economic and technology challenges across the satellite industry. And today, the entire product portfolio, branded under the name iDirect, continues to set new standards in performance and efficiency.



😹 i D I R E C T

## 3CX

3CX is an international VoIP IPBX software developer. Its 3CX Phone System, an open-standards, software-based PBX, was initially only deployable on Windows but as of 2016 can be deployed on Linux and on cloud platforms. 3CX can be integrated with multiple CRM systems. 3CX is headquartered in Cyprus possessing presence in multiple locations across the globe.

across 140+ countries, we work with governments and commercial sectors to deliver a more connected world.



## **REDtone**

RTPL was established for the purpose of operating the Long Distance International Telecommunication Service for the provision of end to end communication between points that are located in Pakistan and with points that are located outside of Pakistan.In August 2004 PTA awarded 20 years full service LDI license to RTPL who was required to develop minimum 14 point of presence across Pakistan that allows it to offer voice telephone services as well as data and information technology services.





#### STRATEGIC PARTNERSHIP

We have strategic ties with leading solution providers for providing single-vendor turnkey solutions to our customers. We offer Surveillance & eAttendance solution through our strategic partners specially for remote location bundled with connectivity media.





## **CUSTOMER PORTFOLIO**

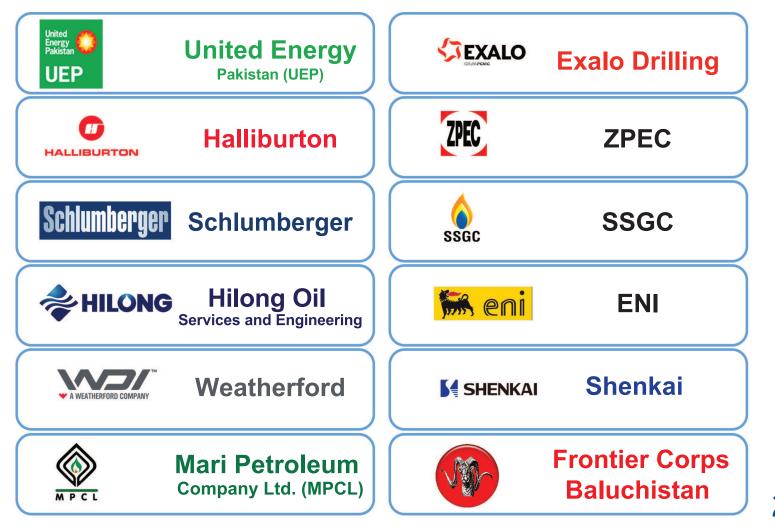


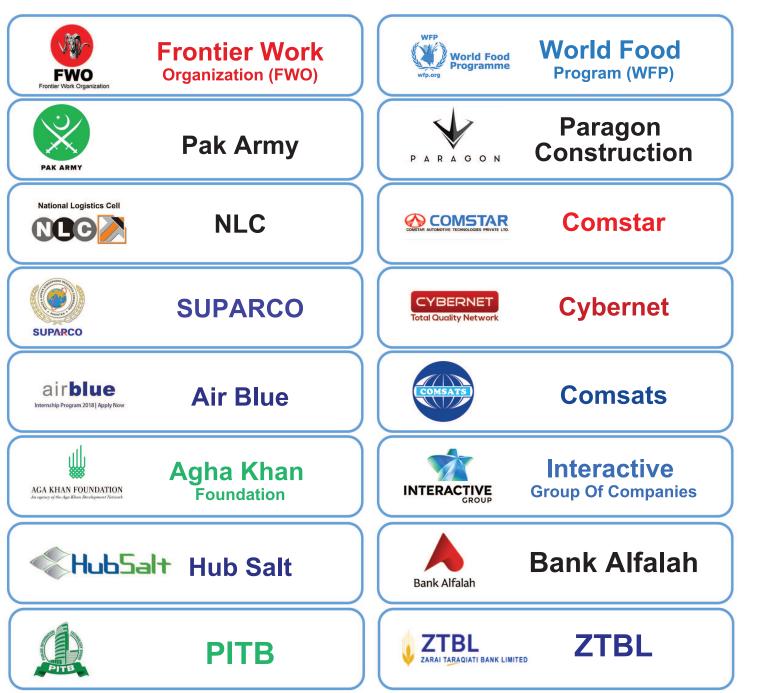
## **CUSTOMER PORTFOLIO**



We have developed a strong association with key players of all verticals including Arm Forces, Banking/Finance, Oil & Gas, NGO, Hospitality and Transportation.

#### Some of our major clients included:







f clicksat 🎔 @clicksatpak in /company/clicksat 🌈 0800 66000

#### www.clicksat.com.pk | info@clicksat com.pk

Islamabad Office

Foundation, Sector E -11/4,

Tel: + 92 (51) - 2318255-56

Fax : + 92 (51) - 2318256

9, National Police

Islamabad, Pakistan.

#### Karachi Office

Bungalow # D-23, Block-2, KDA, Scheme-5, Clifton, Karachi, Pakistan. Tel : + 92 (21)-35296825-9 Fax : + 92 (21)-35291837

#### Lahore Office

House # 4-B, Justice Sardar Iqbal Road, Gulberg-V, Lahore, Pakistan. Tel : + 92 (42) 35775518-19 Fax : + 92 (42) 35711304